

key insurance plan + management firm

WIRED

fast. *forward.*

itswired.net

TESTED



situation

When the technology plan is not implemented correctly, the course the whole design path is based on, is flawed. A bad installation results in a cabling system that fails minimum testing criteria, poor network performance, and downtime. We were engaged early in the design process, but a corporate decision resulted in hiring another installer to do the work. The cabling was not installed correctly, resulting in testing failures of epic proportions.

our reputation led them back to us to fix it.

We were consulted post-installation to provide a 3rd party assessment and testing of the cabling system. In addition to confusing category 6e with category 6a, poor workmanship, disregard for industry standards, damaged cables, bad terminations, and insufficient testing methods resulted in a cabling system with a failure rate of over 40% in our initial testing. Our strategic thinking and value engineering meant they did not have to completely recable. We expertly reworked the existing cabling and reduced the failure rate to near 0%, which allowed them to replace just a few cables.

we stand by our reputation.

fast. *forward.*